

# Goodwood Fixed-Income Strategies:

**Goodwood Milford Fund Trust Investment-Grade Corporate Bonds ESG-Conscious Investment-Grade Bonds** 

#### **CURT CUMMING**

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Goodwood Inc.: an alternative to passive investment management At Goodwood, our primary objective is to increase wealth through investment in undervalued fixed income and equity securities. We seek to achieve our objective by consistently adhering to our unique and successful investment approach with a strong focus on equity special events and credit opportunities. Our strategy aims to generate idiosyncratic return profiles with low correlation to the broader market over the long term. Our investment approach is focused on the preservation of capital through rigorous investment analysis on a position and portfolio basis

#### We offer our investment approach through:

- Fixed-Income Management (SMA and Funds)
- Small-Cap Equity Management (SMA and Funds)
- Special Situations Investing (Limited Partnerships and Funds)

We take great pride in our ability to fulfill the needs of our institutional, advisor, private and corporate client base.



## **Fixed-Income**

Goodwood Milford Fund Trust (Pool)

# Fixed-Income

Investment-Grade Corporate Bonds (SMA)

## Fixed-Income

ESG-Conscious Investment-Grade Bonds (SMA)

# Fixed-Income Strategies: Goodwood Milford Fund

- > An alternative to traditional fixed-income strategies
- Combines multiple asset classes and credit qualities to produce an uncorrelated return profile throughout the economic and interest rate cycle
- Long/short credit mandate will focus on utilizing income and equity analysis to identify corporate bond and equity opportunities that represent the greatest reward for the respective capital structure risk
- Core strategy of investing in corporate bonds selected to provide higher levels of coupon income and potential capital gains from credit upgrades and credit enhancing events
- > Long/short credit-focused strategy has a flexible mandate allowing the Fund to generate returns in a rising (or falling) interest rate environment
- > Fund offers weekly liquidity and is available for purchase in registered accounts (RRSP, RESP, RRIF, RDSP, TFSA, etc.)

#### FIXED INCOME: GOODWOOD MILFORD FUND



#### **CHRIS CURRIE**

Portfolio Manager | CFA <a href="mailto:ccurrie@goodwoodfunds.com">ccurrie@goodwoodfunds.com</a>

#### **FundSERV Codes\***:

Series A - GWD600

Series F - GWD601

Series AD - GWD602

Series FD - GWD603

\*FundSERV codes are for the Goodwood Milford Fund Trust. See full disclosures page.

- > Established in 2006, the Fund combines multiple asset classes and credit qualities to produce an uncorrelated return profile throughout the economic and interest rate cycle
- > The long/short credit focused strategy utilizes income and equity analysis to identify corporate bond and equity opportunities that represent the greatest reward for the respective capital structure risk
- > Global Manager Research (GMR) Top Performer Awards: Goodwood Milford Fund LP
  - o 2021 Alternatives Credit Focused 3 Year Return
  - o 2021 Alternatives Credit Focused 1 Year Return
- Canadian Hedge Fund Awards: Goodwood Milford Fund LP
  - o 2019 1st Place, Best Overall Hedge Fund Over 10 Years
  - o 2019 1st Place, Best 1 Year Return
  - o 2018 3rd Place, Best 5 Year Annualized Return
  - o 2017 1st Place, Best 5 Year Annualized Return
  - o 2016 2nd Place, Best 5 Year Sharpe Ratio
  - o 2015 2nd Place, Best 5 Year Sharpe Ratio
  - o 2014 2nd Place, Best 5 Year Annualized Return
  - o 2012 2nd Place, Best 3 Year Sharpe Ratio and Best 3 Year Annualized Return

Compound Return (%) April 30, 2023	1 Mo	1 Yr	3 Yr	5 Yr	10 Yr	Inception	Yield to Maturity	Effective Duration
Goodwood Milford Fund LP	1.6	-2.7	8.7	4.9	6.1	10.7	7.2	6.3
iShares Core Canadian Universe Bond ETF	1.0	2.5	-2.7	1.2	1.7	-	4.0	7.3
iShares Canadian Corporate Bond ETF	1.4	3.7	-0.7	1.6	2.1	-	5.0	5.8

Performance returns above are calculated for the founding Class of Units for the Goodwood Milford Fund LP - Class S Units. Other class or series, including the Goodwood Milford Fund Trust may charge different fees and/or have different holdings and therefore returns between classes and Funds may vary. Performance data from certain market indices/ETFs are provided in this presentation for information purposes only. See full disclosure page.



## Fixed-Income

Goodwood Milford Fund Trust (Pool)

# **Fixed-Income**

Investment-Grade Corporate Bonds (SMA)

# Fixed-Income

ESG-Conscious Investment-Grade Bonds (SMA)

# Fixed-Income Strategies: Investment-Grade Corporate Bonds (SMA)

- > The Goodwood investment-grade bond mandate's objective is to preserve capital and provide a high rate of cash coupon income and capital gains due to credit improvements and credit rating upgrades
- > The strategy is well diversified in position size, industry sectors and term-to-maturity. The portfolio invests in very liquid issues; for safety, the portfolio may invest in Canadas or Provincials and manages duration exposure rather than create a perpetual short-duration portfolio. The flexible, tactical approach allows the mandate to capitalize on inefficiencies in fixed-income markets
- The SMA mandate invests in approximately 25 investment-grade fixedincome securities, targeting 200-300 basis points returns over 5-year Canadas
- > The current term structure of the Goodwood SMA bond portfolios are attractive with average term-to-maturity of less than 5 years generating yields 4 to 5 times greater than government issuer yields
- > ETFs and mutual funds cannot provide the term structure of owning the actual bond (i.e. \$1000 Par received upon maturity), this mandate invests directly in investment-grade corporate bonds which flows income and maturity proceeds directly into the segregated account

#### FIXED INCOME: INVESTMENT-GRADE CORPORATE BOND



**CHRIS CURRIE** 

Portfolio Manager | CFA <a href="mailto:ccurrie@goodwoodfunds.com">ccurrie@goodwoodfunds.com</a>

Established on June 24, 2021

CUSIP	Security	Weight	Moody's	Fitch	S&P	DBRS	Sector
02138ZAT0	Alta Gas 2.157%, 06/10/2025	4%		BBB	BBB-	BBB	Utilities
89117F8V4	Toronto Dominion 4.344% 01/27/2026	4%	A1	AA-	А	AA	Financials
07813ZCK8	Bell Canada 5.85% 11/10/2032	4%	Baa1		BBB+	BBBH	Technology
05565QDS4	BP Capital Markets 3.47% 05/15/2025	4%	A2	А	A-		Energy
13638ZCR4	Canadian Natural Resources 3.55% 06/03/2024	4%	Baa1		BBB-	AL	Energy
13668ZAX6	Canadian Tire 3.167% 07/06/2023	4%			BBB	BBB	Consumer
14046ZAC3	Capital Power 4.284%, 09/18/2024	4%			BBB-	BBBL	Utilities
125491AJ9	CI Financial Corp 3.759%, 05/26/2025	4%	Baa2		BBB-	BBB	Financials
918423BB9	VW Credit Canada Inc. 5.8% 11/17/2025	4%	А3	A-	BBB+		Consumer
539481AL5	Loblaws 3.918% 06/10/2024	4%			BBB	BBBH	Consumer
U60901AG7	Molson Coors Intl. 3.44%, 07/15/2026	4%	Baa3	WD	BBB-	BBBL	Consumer
609207AK1	Mondelez International 3.25%, 03/07/2025	4%	Baa1	WD	BBB		Consumer
70632ZAP6	Pembina Pipeline 2.56%, 06/01/2023	4%			BBB	BBBH	Energy
11070TAF5	Province of British Columbia 2.85% 06/18/2025	4%	Aaa	AA+	AA+	AAH	Government
780086UL6	RBC 2.94% 05/03/2032	4%	А3		A-	А	Financials
68321ZAF8	Ontario Power Generation 2.893% 04/08/2025	4%	A3		BBB+	AL	Utilities
775109CL3	Rogers 4.35% 01/31/2024	4%	Baa2		BBB-	BBB	Technology
87971MAR4	Telus 3.35% 04/01/2024	4%		BBB+	BBB+	BBBH	Technology
892329BQ5	Toyota Credit Canada 4.33% 01/24/2028	4%	A1	A+	A+		Consumer
911312BD7	UPS 2.125% 05/21/2024	4%	A2		А		Industrials
17039AAU0	Choice Properties REIT 2.848% 05/21/2027	4%			BBB	BBBH	Real Estate
25675TAN7	Dollarama 5.084% 10/27/2025	4%				BBB	Consumer
110574AD2	BC Ferry 5.021% 03/20/2037	4%			AA-	АН	Industrials
35085ZBZ8	ETR Highway 4.45% 08/14/2031	4%			BBB	BBB	Industrials
68323ABN3	Province of Ontario 2.85% 06/02/2023	4%	Aa3	AA-	A+	AAL	Government

Compound Return (%) April 30, 2023	1 Mo	3 Мо	6 Mo	YTD	1 Yr	Yield to Maturity	Effective Duration
Investment Grade Corporate Bond SMA	0.7	1.0	3.6	2.5	2.8	4.9	2.5
iShares Core Canadian Universe Bond ETF	1.0	1.1	5.4	4.2	2.5	4.0	7.3
iShares Canadian Corporate Bond ETF	1.4	1.2	6.2	4.1	3.7	5.0	5.8

Performance returns above are displayed for the founding Investment-Grade Corporate Bond Mandate referencing sources believed to be reliable. Performance is not guaranteed, and past performance is not indicative of future results and may not be repeated. Performance data from certain market indices/ETFs is provided for information purposes only. These ETFs are not a benchmark of the Mandate's portfolio but rather are displayed for comparison purposes to the broad market. The Investment Grade Bond Mandate is part of a third-party investment manager SMA account program for which Goodwood Inc. acts as sub-advisor. The SMA mandates are only available to clients of the third-party manager's advisors who are part of the third-party UMA account program. See full disclosure page.



## Fixed-Income

Goodwood Milford Fund Trust (Pool)

# Fixed-Income

Investment-Grade Corporate Bonds (SMA)

# **Fixed-Income**

ESG-Conscious Investment-Grade Bonds (SMA)

# Fixed-Income Strategies: ESG-Conscious Investment-Grade Bonds (SMA)

- The Goodwood environmental, social and (corporate) governance ("ESG") conscious investment-grade bond mandate's objective is to preserve capital and generate income by investing in bonds with good relative ESG performance and attractive coupons
- Goodwood uses a disciplined, fundamental approach to constructing investment-grade bond portfolios that they believe may reward investors with capital gains due to credit improvements and credit rating upgrades
- The ESG-conscious strategy is diversified in position size, industry sectors and term-to-maturity
- The SMA mandate invests in approximately 30-40 fixed-income securities issued by companies that have achieved good scores in a third-party ESG valuation process; for safety, the mandate may also invest in green bonds issued by the Federal and Provincial governments and their agencies
- > The return target is 50-200 basis points over 5-year Canadas

#### FIXED INCOME: ESG-CONSCIOUS INVESTMENT-GRADE BOND



#### **CHRIS CURRIE**

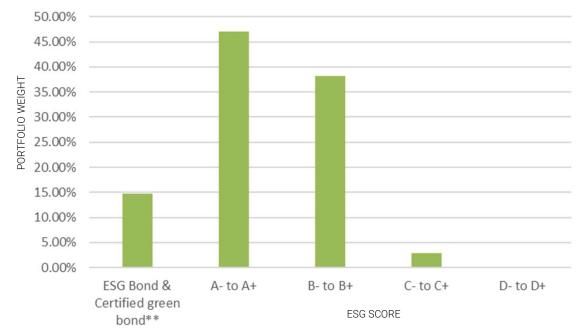
Portfolio Manager | CFA <a href="mailto:ccurrie@goodwoodfunds.com">ccurrie@goodwoodfunds.com</a>

Established on February 15, 2023

Portfolio Weighted ESG Score\*: B+ Refinitiv Eikon Coverage Score\*: 85.7%

Portfolio Credit Rating: BBB or higher

#### ESG-Conscious Portfolio Position Scores<sup>1</sup>



#### **ESG SCORING**

A- to A+ scores indicate excellent relative ESG performance and high degree of transparency in reporting material ESG data publicly.

B- to B+ scores indicate good relative ESG performance and above-average degree of transparency in reporting material ESG data publicly.

C- to C+ scores indicate satisfactory relative ESG performance and moderate degree of transparency in reporting material ESG data publicly.

D- to D+ scores indicate poor relative ESG performance and insufficient degree of transparency in reporting material ESG data publicly.

\*\*ESG Bond & Certified green bond. Flagged by Refinitiv Database. Not scored by Refinitiv Eikon. Green bond data from the Climate Bonds Initiative (CBI).

""\*All ESG Score data is collected from Refinity Eikon, a third-party source believed to be reliable, but the accuracy or completeness of the information is not guaranteed. Refinitiv ESG Scores measure a company's relative ESG performance based on company-reported data in the public domain across three (environmental, social and governance) pillars and ten ESG themes.

Compound Return (%) April 30, 2023	1 Mo	Inception	Yield to Maturity	Effective Duration
ESG-Conscious Investment-Grade Bond SMA	0.8	1.8	4.7	3.4
iShares Core Canadian Universe Bond ETF**	1.0	-	4.0	7.3
iShares Canadian Corporate Bond ETF**	1.4	-	5.0	5.8

Performance returns above are displayed for the founding ESG-Conscious Investment-Grade Bond Mandate referencing sources believed to be reliable. Performance is not guaranteed, and past performance is not indicative of future results and may not be repeated. Performance data from certain ETFs is provided for information purposes only. These ETFs are not a benchmark of the Mandate but rather are displayed for comparison purposes to the broad market, which may be of limited use because the composition of the Mandate's portfolio may contain other securities not found in the ETFs. In addition, the ETFs may not include consideration of the same ESG characteristics when making investment decisions for the portfolio. As a result, no market indices are directly comparable to the results of the Mandate. \*\*EFT is not ESG focused. The ESG-Conscious Investment Grade Bond Mandate is part of a third-party investment manager SMA account program for which Goodwood Inc. acts as sub-advisor. The SMA mandates are only available to clients of the third-party manager's advisors who are part of the third-party UMA account program. See full disclosure page.

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